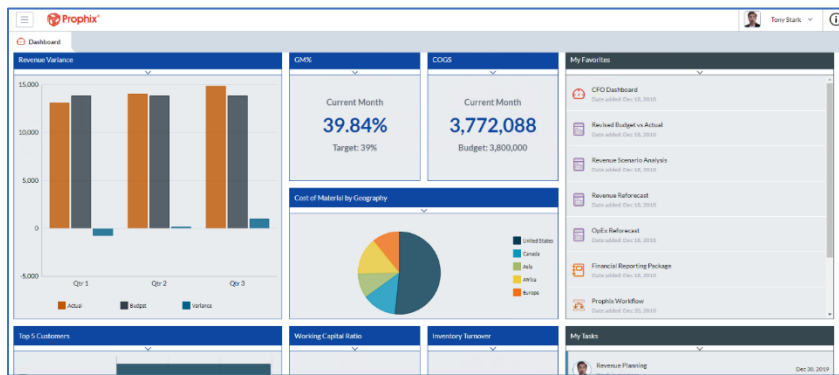


Prophix CPM – Built for Construction

Visual Analytics

Prophix's CPM software automates financial budgeting, reporting and forecasting processes, streamlining key workflows within construction organizations. The Prophix software integrates with data from over 200 data sources including commonly used Construction ERPs, Viewpoint Spectrum®, Viewpoint Vista™, SAGE CRE (Timberline), Coins, JD Edwards, SAP, etc. to give users improved financial reporting and visibility.

Finance Team View



▶ Every user has their own home screen experience in the form of a Dashboard with charts, graphs and KPIs specific to their role.

Project Manager View



WIP Report

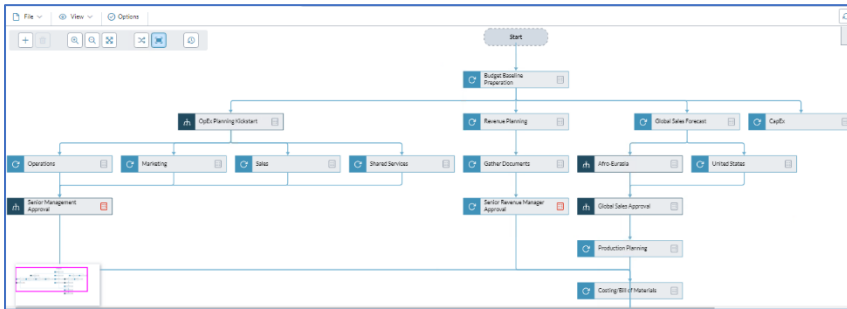
Job #	Job Name	Est. Contract	Est. Costs	Est. Margin %	Cost to Date	Percent Complete	Billing to Date	Over Billing	Work in Progress	Percent Complete	Revenue Billing	Op. Bk
1003-2400	404 Design Build - HT Subc	15,037,762	1,563,839	11.07%	9,558,267	63.64%	10,657,752	1,079,490	6,197		1,238,166	
190	Oakwood College - Expansion	29,246,430	23,502,473	1.44%	13,148,913	45.29%	28,057,320	4,712,448	20,189			
190	Princeton Regional High-School Interchange	23,197,095	23,068,476	0.06%	13,148,913	56.71%	23,274,828	2,323,678	18,451			
190	Bridge Repair - Berks Pk	18,611,085	18,058,892	1.37%	1,752,212	9.39%	18,517,622	1,831,887	269,029			
190	Princeton Regional High-School Interchange	28,179,753	28,022,249	0.05%	18,058,892	64.10%	28,274,732	1,975,880	30,582			
190	Justice Court 30th Ave	8,333,711	7,383,788	11.40%	1,448,943	17.39%	7,283,981	1,033,877	1,050,387	373		(142)
190	Expansion of St. Ser. Hq	82,146,480	74,208,116	9.01%	9,116,314	11.21%	7,988,452	30,550,881	5,116,886		5,078,728	1,326
190	2015-1611 Federal Court	15,180,015	1,717,384	11.31%	103,851	0.68%	10,386,371	1,688,110	547,553			
320	225 at Waterloo Mill Rd Interchange	6,762,478	6,382,193	416,485	6.04%	6,197,713	87.14%	6,762,478	295,970	197,550		(2,050)
320	225 at Waterloo Mill Rd Interchange	6,530,400	3,933,933	456,467	7.00%	3,933,933	60.39%	6,530,400	357,369	357,369		
400	201 County Road	42,014,888	38,361,378	4,653,510	11.08%	38,117,197	90.71%	42,824,888	4,687,689	38,771		
400	201 at I-95 WB Interchange	22,016,893	19,193,874	2,823,019	12.82%	14,819,801	67.27%	18,774,462	1,098,311	493,189		
400	201 at I-95 WB Interchange	82,000	78,865	3,135	3.82%	78,865	100.00%	82,000	3,135			
400	201 at I-95 WB Interchange	6,526,881	6,023,453	503,428	7.71%	6,104,158	93.54%	6,484,086	1,071,150	168,361		
400	201 at I-95 WB Interchange	7,889,119	7,172,013	717,106	9.09%	7,172,013	90.91%	7,828,118	773,188	51,418		
400	201 at I-95 WB Interchange	28,712,889	26,763,766	1,949,123	6.79%	26,763,766	93.20%	27,216,078	2,098,156	1,078,188		
400	201 at I-95 WB Interchange	13,012,474	9,933,098	3,079,376	23.66%	9,289,227	71.37%	10,262,051	975,814	184,041		
700	2111 Burke Co Bridge	5,534,031	3,965,778	1,568,253	28.34%	3,965,778	71.50%	5,534,031	571,183	8,671		

▶ Fully interactive WIP Reports with Drill Down to Transactions and Phase Codes. Any attributes about your Job will automatically be fed into Prophix from Viewpoint to create groupings to analyze your Jobs in different ways. Slice and dice analytics for all!

Slice and Dice on Jobs

Pages	Est. Contract	Est. Costs	Est. Margin	Est. Margin %	Cost to Date	Percent Complete	Billing to Date	Difference	Over Billings
All	404,827,344	364,316,228	40,511,116	10.01%	305,511,340	83.86%	349,308,056	43,796,716	11,119,364
December	73,068,890	67,187,215	5,881,675	8.05%	65,952,351	98.16%	71,529,594	5,577,243	413,503
Total Company	53,000	26,988	26,012	49.08%					
All Divisions	1,315,836	1,031,748	284,088	21.59%					
All Phases	138,141,709	124,501,956	13,639,753	9.89%	111,498,357	89.56%	133,011,681	21,513,324	9,414,027
Actual	4,680,938	4,213,572	466,566	9.98%					
MTD	85,973,876	77,984,287	7,989,589	9.29%	72,043,328	92.38%	80,691,830	8,648,502	1,245,993
	10,000	6,568	3,432	34.32%					
	82,000	78,865	3,135	3.82%					
	36,249,922	33,306,846	2,943,076	8.12%					

Budgeting & Forecasting



Annual Budget Template																	
Company: NE Region																	
Division: Transportation																	
	Contract	Change Order	Total Contract	Total Costs	Revenue Backlog	Margin %	Cost to Date	Cost Remaining	Remaining Budget	January	February	March	April	May	June	July	August
Transportation	38,176,182	932,845	39,109,027	6,982,839	486,328	11.96%	8,877,392	798,896	571,868	14,211	48,000	18,828	13,480	6,481	200	1,122	
NE Region	28,764,872	711,303	29,476,175	23,064,429	1,177,946	11.90%	21,236,587	1,828,922	1,413,721	3,800	2,300	18,000	18,000	10,000	7,320	3,210	16,899
Phase 1	17,817,220	1,899,326	19,716,546	16,898,883	894,922	11.18%	18,263,794	1,879,678	1,617,473	200,000	18,000	18,000	10,000	10,000	7,320	3,210	16,899
	28,425,138	1,152,156	29,577,294	24,732,249	1,200,961	11.90%	24,261,288	2,059,861	1,618,709		5,000						
	113,578,234	4,691,436	118,269,670	99,171,843	6,482,537	15.43%	81,072,434	8,099,411	5,941,958	229,711	132,560	115,828	103,480	15,033	6,427	17,721	2,121
	957,678	957,678	943,842	957,678	11,899	11.89%	843,843	246,935	195,000	14,625	24,375	14,375	7,187	7,187	3,130	16,184	2,121
	233,040	233,040	61,793	222,040	67,626	67.62%	49,348	61,793	18,361	2,243	1,375	1,900	1,096	1,096	3,337	1,294	1,294
	132,833	132,833	43,845	132,833	67,149	67.14%	43,845	9,304	11,700								
	1,293,298	1,293,298	933,147	1,293,298	26,306		933,147	297,639	222,061	18,868	25,545	18,868	18,868	6,427	6,427	17,721	2,121
	64,396	64,396	47,898	64,396	28,576	28.57%	47,898	1,341	17,243	2,363	1,233	2,055	1,096	1,096	3,337	1,294	1,294
	98,986	98,986	74,481	98,986	22,746	22.74%	74,481	3,288	1,894	1,096	1,096	3,337	1,096	1,096	3,337	1,294	1,294
	148,845	148,845	118,135	148,845	29,449	29.44%	118,135	8,389	10,218	32,396	7,798	8,692	4,804	4,804	144	144	144
	47,400	47,400	43,940	47,400	15,578	15.57%	43,940	29,127	1,365	1,490	2,440						
	74,889	74,889	69,442	74,889	4,976	6.63%	69,442	41,423	2,312	1,480	2,114						
	48,475	48,475	37,947	48,475	16,939	16.93%	37,947	6,728									

▶ Track and Monitor the progress and approvals with complete end to end planning of revenue, cost and personnel.

Personnel and Cash Flow Planning

ID	Name	Start Period	End Period	FTE	Organization	Annual/Hours	401K Match	Base Salary	Hourly Rate	Bonus %	Health/Vision/Dental	Total	Total	Total	Total
1	Nikki Moody	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Annual		250,000		3.00%	Single	250,000	7,500	7,500	80
2	Ryan Meek	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Annual		145,000		3.00%	Married	145,000	4,350	7,560	80
3	Garnet Klien	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Annual		110,000		3.00%	N/A	110,000	3,300	7,153.32	
4	Bobby Qui	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Hourly			28.00	2.00%	Single	56,224	1,124	3,555.61	
5	Michael Riche	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Hourly			28.00	2.00%	Single	56,224	1,124	3,555.61	
6	Janice Sando	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Hourly			28.00	3.00%	Single	56,224	1,687	3,590.46	
7	Eric Anibal	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Hourly			20.00	2.00%	N/A	40,180	803	2,539.72	
8	Abel Grandy	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Annual		83,811		2.00%	Single	83,811	1,078	1,408.98	
9	Edra Barber	(2020/04) April	End of scenario	1.00	(02161) Job 02161 KC	Annual		58,261		2.00%	Single	41,296	526	1,611.54	
10	Just Everts	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Annual		61,331		2.00%	Single	61,331	1,227	3,878.67	
11	Michael Moore	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Annual		63,363		2.00%	Single	63,363	1,367	4,007.18	
12	Shelia Ross	Start of scenario	(2020/10) October	1.00	(02161) Job 02161 KC	Annual		57,873		2.00%	Single	47,891	954	3,015.99	
13	Lloyd Purnice	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Annual		66,196		2.00%	Single	66,196	1,124	3,933.84	
14	Dulcinea Bush	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Annual		53,396		2.00%	Single	53,396	1,072	3,389.41	
15	Spencer Chilcote	Start of scenario	End of scenario	1.00	(02161) Job 02161 KC	Hourly			19.00	N/A		38,152	0	2,365.42	
												0	0	0.00	

NexGen Integrated Cash Planning						
	January	February	March	April	May	June
7	Balance Sheet					
8	Ending Cash Balance	(10,000)	(8,800)	7,607	45,437	54,217
9	Accounts Receivable	14,440	16,720	91,887	13,363	2,760
10	Asset	4,440	6,920	84,000	68,800	51,800
11	Liabilities	1,440	1,120	9,200	0	2,750
12	Service Elevator					
13	Ejector Pump					
14	Parking Lot Repair					
15	HSIA					
16	Electric Key Control					
17	Cryo Vac Machine					
18	Replace Broken Treadmill					
19	Revenue from Services	13,000	9,000	75,000	0	25,000
20	Cost of Sales					
21	Gross Margin	13,000	9,000	75,000	0	25,000
22	Payroll Costs	6,000	6,000	6,000	0	17,000
23	General & Administrative	2,000	0	0	0	0
24	Travel Costs	1,200	0	0	0	0
25	Operating Expenses	10,200	6,000	6,000	6,000	17,000
26	Cash Flow					
27	Cash Receipts	0	9,040	8,333	78,223	10,613
28	Cash Disbursements	10,200	6,000	6,000	6,000	17,000
29						
30						

▶ Automate complex payroll calculations like employee benefits and bonuses, overtime, payroll taxes, sick leave. Apply fully loaded employee costs and other expenses of each department to projects, job costs or hourly rates.

Prophix Customers:

